

LISA HAHN SALZMAN
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CAREER SUMMARY

Self-directed, project oriented IT Professional with 25 years experience in IT Administration, Training (Course Developer and Trainer), and Database Administration. High energy, team player with exposure to commercial and government sectors. Strong user interaction with a proven record of achievement in the following areas:

- UNIX/PC Management
- Project Management
- Problem Solving
- Application Development
- Hardware Maintenance
- Customer Service
- Quality Assurance
- Database Development

PROFESSIONAL EXPERIENCE

BUSINESS OWNER, FIRE TECH PRODUCTIONS, INC - Centerville, Ohio **2007 - Present**

Fire Tech Productions is an exam prep/training company for professionals in the Fire Protection Industry.

- Hire and manage consultants and full-time employee; Implement office policies and procedures
- Repackaged existing product line and grew sales 280%
- Web development – grew site from a static 1 page site to a 30+ page site with e-commerce
- Lead course updates and new course development of four separate product lines.
- Established a customized Learning Management System (LMS) using Mindflash
- Implement Webinar courses, Marketing Webinars, and weekly Newsletters
- Perform contract negotiations (including Fortune 500 companies)

IT CONSULTANT, SALZMAN SOLUTIONS, Dayton, Ohio **2004 - Present**

Customized computer solutions for businesses

- Provide IT services for clients: Perform system analysis, equipment purchases, hardware, software & network installs, backup plans and staff training. Work with software vendors to maintain systems, software and coordinate updates. Design, develop, host and maintain client websites. Advise and research client IT issues. Work as liaison between client and vendors to negotiate pricing and solve problems.

HYPERION SOLUTIONS, (FKA Brio, SQRIBE, MITI, Sybase, SQL Solutions), Fairborn, Ohio **1990 – 2004**

The leader in the Business Intelligence Software Market.

Senior Systems and Network Administrator *1996 – 2004*

Responsible for maintenance and administration of 120+ Unix and PC servers and workstations. Implemented numerous OS and software installations on a wide range of hardware. Maintained the Ohio Lab backup system, worked with vendors to maintain yearly hardware and support contracts, and provided end-user support to local and national users.

- Created and maintained a “How To” library that served as a reference for company administrators – this reference allowed administrators to find a quick solution and save numerous hours of research.
- Maintained a 99% on-time completion rate for company TARs (Technical Assistant Requests).
- Installed and maintained Windows and Linux operating systems, including dual and triple boot systems, XP/2000/NT/98 workstation and 2003/2000/NT server. Reduced need for new equipment.
- Installed and maintained the Foreign Language Lab which housed MS 2000/NT/98 workstations in French, Greek, Hebrew, Chinese, Simplified Chinese and Japanese. Difficult task completed.
- Installed and configured UNIX operating systems including AIX, Linux, Solaris, Dec Alpha and HP-UX.

Senior Systems and Network Administrator (cont)

- Identified, isolated and resolved system problems including adjusting performance parameters, rebuilding system kernels, installing patches, virus updates, maintaining disks (reformatting/reinstalling) and configuring software.

Senior Software Engineer/Software Engineer

1990 – 1995

Responsible for design, development and implementation of new SQR report writer features running against Oracle, Sybase, Ingres, Informix and DB2 databases on UNIX and Windows operating systems.

- Ported SQR to multiple platforms and database management systems including SYBASE and ORACLE on SUN, HP, NCR, IBM RS6000, Sequent, TI, CDC and DEC VAX machines – modified make files and rewrote UNIX shell scripts.
- Modified and maintained SQR quality assurance test suite – debugged and enhanced automated UNIX scripts for testing, including adapting SQR test code, enhancing difference drivers, and creating databases for test environments.
- Designed and developed several key database tools including Sybase's SQR and SQL Solution's DBA Companion product suite. Work included high-level design, detail design, coding and testing, maintaining code (bug fixes) and customer technical support.
- Developed and presented DBA Companion training course. Created course presentation, instructor notes, student database and lab work. Trained Fortune 500 companies in US and Canada.

TRW, Dayton, Ohio

1986 – 1990

Database Designer/Trainer/Programmer

1988 – 1990

Responsible for design, development, and implementation of an EIS demo system.

- Recipient of a TRW Fellowship Award.

Task Order Manager

1986 – 1987

Responsible for the Contractor Data Management System training task.

CINCINNATI BELL INFORMATION SYSTEMS, Cincinnati, Ohio

1986

Programmer - Responsible for maintenance and design work on customer billing modules.

HARDWARE/SOFTWARE/OS

Hardware experience includes SUN, HP, NCR, DEC VAX, Siemens-Nixdorf, Data General, IBM RS6000, Sequent, TI, CDC, IBM mainframe, and Intel platforms.

Software development experience includes Macromedia Dreamweaver, Mindflash Learning Management System, C, COBOL, FORTRAN, Java, PL/I, UNIX Shell Programming, VMS DCL, MVS JCL, DB2, Informix, Oracle, Sybase, SQLBase, SQR, and Sun NIS.

Operating system experience includes Solaris, SunOS, HP-UX, Red Hat Linux, NCR's SVR4, DEC VMS, AIX, Dynix PTX, IBM MVS, CDC NOS/VE, Windows 7, Windows XP, Windows 2003 Server, Windows 2000, Windows 2000 Server, Windows NT, (including work in Greek, Japanese, Chinese, French and Simplified Chinese) Windows NT Server, Windows, and MS-DOS.

EDUCATION

Master of Computer Science, University of Dayton, Dayton, Ohio

Bachelor of Science, Computer Science, University of Dayton, Dayton, Ohio

TRAINING

Web Development – Dreamweaver MX 2004
AIX for UNIX Professionals
Advanced Windows NT Workshop
Sybase FastTrack

System Administration: Informix Dynamic Server
Solaris System Administration
Sybase Administration