

**LISA HAHN SALZMAN**  
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### **CAREER SUMMARY**

Self-directed, project oriented IT Professional with 20 years experience in IT Administration, Software Development, Technical Training (Course Developer and Trainer) and Database Administration. High energy, team player with exposure to commercial and government sectors. Strong user interaction with a proven record of achievement in the following areas:

- UNIX/PC Management
- Problem Solving
- Software Porting
- Database Development
- Hardware Maintenance
- Quality Assurance
- Application Development
- Task Order Management

### **PROFESSIONAL EXPERIENCE**

**FIRE TECH PRODUCTIONS, INC., Centerville, Ohio** **2007 - Present**

**Partner & Vice-President**

Responsible for management of company operations, including: finance, marketing, sales, product development, packaging, web design, e-commerce, customer relations and course scheduling.

- Achieved a 2 year average sales growth of 135% (ending Dec. 2009)
- Grew customer base and established a solid clientele of repeat customers
- Created an online, e-commerce, e-learning store containing over 100 courses

**IT CONSULTANT, Dayton, Ohio** **2004 - Present**

Provide customized computer solutions for businesses including, system design, installation, troubleshooting, networking and web design and maintenance.

**New Office Installation** – Provided entire IT solution for new office. Performed system analysis, equipment purchase, hardware, software & network install, backup plan and staff training.

**Existing Office Wireless Installation** – Provided existing office with new (XP) and legacy (Windows 98) equipment wireless access. Installed hardware and software, updated backup scheme, developed technical documents and provided user training.

**HYPERION SOLUTIONS, (FKA Brio, SQRIBE, MITI, Sybase, SQL Solutions), Fairborn, Ohio** **1990 – 2004**  
*The leader in the Business Intelligence Software Market.*

**Senior Systems and Network Administrator** *1996 – 2004*

Responsible for maintenance and administration of 120+ Unix and PC servers and workstations. Implemented numerous OS and software installations on a wide range of hardware. Maintained the Ohio Lab backup system, worked with vendors to maintain yearly hardware and support contracts, and provided end-user support to local and national users.

- Created and maintained a “How To” library that served as a reference for company administrators – this reference allowed administrators to find a quick solution and save numerous hours of research.
- Provided emergency support for virus containment within Hyperion Ohio. The virus epidemic was contained within seven hours with no loss of data to users.
- Maintained a 99% on-time completion rate for company TARs (Technical Assistant Requests).
- Installed and maintained Windows and Linux operating systems, including dual and triple boot systems, XP/2000/NT/98 workstation and 2003/2000/NT server. Reduced need for new equipment.
- Installed and maintained the Foreign Language Lab which housed MS 2000/NT/98 workstations in French, Greek, Hebrew, Chinese, Simplified Chinese and Japanese. Difficult task completed.
- Installed and configured UNIX operating systems including AIX, Linux, Solaris, Dec Alpha and HP-UX.

- Identified, isolated and resolved system problems including adjusting performance parameters, rebuilding system kernels, installing patches, virus updates, maintaining disks (reformatting/reinstalling) and configuring software.

**Senior Software Engineer/Software Engineer**  
**Software Engineer and Trainer**

1994 – 1995

1990 – 1993

Responsible for design, development and implementation of new SQR report writer features running against Oracle, Sybase, Ingres, Informix and DB2 databases on UNIX and Windows operating systems.

- Ported SQR to multiple platforms and database management systems including SYBASE and ORACLE on SUN, HP, NCR, IBM RS6000, Sequent, TI, CDC and DEC VAX machines – modified make files and rewrote UNIX shell scripts.
- Modified and maintained SQR quality assurance test suite – debugged and enhanced automated UNIX scripts for testing, including adapting SQR test code, enhancing difference drivers, and creating databases for test environments.
- Designed and developed several key database tools including Sybase's SQR and SQL Solution's DBA Companion product suite. Work included high-level design, detail design, coding and testing, maintaining code (bug fixes) and customer technical support.
- Developed and presented DBA Companion training course. Created course presentation, instructor notes, student database and lab work. Trained Fortune 500 companies in US and Canada.

TRW, Dayton, Ohio

1986 – 1990

**Database Designer/Trainer/Programmer**

1988 – 1990

Responsible for design, development, and implementation of an EIS demo system under the Automated Management System (AMS) contract. This provided Executive Information System capability to Air Force System Command (AFSC) senior staff officers. System was developed using ORACLE and HOLOS on a VAX system. Major features included graphics and drill down capability with real-time access to database.

- Recipient of a TRW Fellowship Award.

**Task Order Manager**

1986 – 1987

Responsible for the Contractor Data Management System (CDMS) training task, including creation of student slides, instructor notes, labs and student database. Development tasks included SQL\*Builder screens, SQL scripts, Pro\*Cobol programs and Oracle forms.

- Performed cost and schedule for labor on task. Provided follow-up, on-site customer support.

CINCINNATI BELL INFORMATION SYSTEMS, Cincinnati, Ohio

1986

**Programmer**

Responsible for maintenance and design work on customer billing modules.

WRIGHT-PATTERSON AFB-AFLC, Dayton, Ohio

1983 – 1985

**Programmer Trainee**

Responsible for design and development of COBOL inventory tracking programs on a CDC Cyber.

- Received a Special Service cash award from the Air Force Logistics Command.

**HARDWARE/SOFTWARE/OS**

**Hardware** experience includes SUN, HP, NCR, DEC VAX, Siemens-Nixdorf, Data General, IBM RS6000, Sequent, TI, CDC, IBM mainframe, and Intel platforms.

**Software development** experience includes Macromedia Dreamweaver MX 2004, C, COBOL, FORTRAN, Java, PL/I, UNIX Shell Programming, VMS DCL, MVS JCL, DB2, Informix, Oracle, Sybase, SQLBase, SQR, and Sun NIS.

**Operating system** experience includes Solaris, SunOS, HP-UX, Red Hat Linux, NCR's SVR4, DEC VMS, AIX, Dynix PTX, IBM MVS, CDC NOS/VE, Windows XP, Windows 2003 Server, Windows 2000, Windows 2000 Server, Windows NT, (including work in Greek, Japanese, Chinese, French and Simplified Chinese) Windows NT Server, Windows, and MS-DOS.

**EDUCATION**

Master of Computer Science, University of Dayton, Dayton, Ohio, 1990

Bachelor of Science, Computer Science, University of Dayton, Dayton, Ohio, 1985

**TRAINING**

Web Development – Dreamweaver MX 2004

AIX for UNIX Professionals

Advanced Windows NT Workshop

Sybase FastTrack

System Administration: Informix Dynamic Server

Solaris System Administration

Sybase Administration