

GARY R. BAIRD

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Waterville, OH 43566

Home: 419/878-9292
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Objective:

Experienced, energetic professional seeking a position in sales and marketing, utilizing my assets to assure strong development of newly initiated or existing programs in the business field.

Profile:

- * Experience in organizing, planning and implementing training programs
- * Experience in all phases of management and development
- * Communicate with customers warmly and professionally
- * Creative and intuitive problem solver

Work History:

Guardian Alarm, Toledo, OH, October 2006 to March 2008

Sheakley Company, Cincinnati, OH, April 2006 to present
Business Consultant for the northwest Ohio area

Totalink/Habitec Security, Toledo, OH, October 1997 to April 2006
Commercial security engineer and internet service provider

Ruco Alarm, Inc., Toledo, OH, May 1991 to October 1997
Owner of a residential/commercial security alarm company. Managed several employees in the sales and installation of security, fire, and C.C.T.V. systems.

Guardian Alarm, Toledo, OH, May 1986 to May 1991
Senior commercial sales engineer - designed and sold high end industrial, commercial and residential security, fire and C.C.T.V. systems.

Westec Security, Columbus, OH, October 1982 to May 1986
Sales Manager specializing in residential security systems and telecommunication systems.

Education:

B.S. in Criminal Justice from the University of Dayton, Dayton, Ohio. Program was well rounded and provided many courses in humanities and political science; played football and rugby; member of Student Government, Spanish Club and Phi Beta Alpha.